

COMMISSIONED SALES CONSULTANT

Do you need extra income? Are you a high energy, tenacious individual with a passion for sales?
Are you involved with the LGBT community?

If yes, you may be the right candidate for one of our part-time or full-time Commissioned Sales Consultant Positions.

We are seeking Commissioned Sales Consultants with an excellent track record for sales and excellent customer service to join our sales team! These positions will sell across all divisions of AreaGay LLC

We are looking to fill multiple positions in ALL major cities worldwide.

Earnings are unlimited! It's simple, you sell...you get paid!

Responsibilities include:

- Obtain links, advertisements, sponsorships and banner sales within the gay, lesbian, bisexual, transgender and friends to the community including hotels, B & B's, bars, nightclubs, discos, gyms, spas, restaurants, apartments, stores, businesses, etc
- Performing prospecting and lead generating activities
- Acquiring new accounts and clients via prospecting
- Act as liaison between AreaGay and the clients when questions and issues arise
- Assist with lead generating activities within your region (tradeshows, events, etc.) at networking functions to obtain new business
- Have a working knowledge of all pricing, policies and marketing programs offered by AreaGay and all the divisions
- Follow-up with Customer Care on all outstanding quotes and internet leads
- Maintain effective communications with clients you brought to AreaGay
- Provide all information necessary to ensure effective and accurate processing of client orders and other requests

Qualifications:

- A professional image with solid listening and presentation skills
- Ability to understand the importance of the relationship between customer care and sales
- The ability to build long lasting client relationships
- High energy with a passion for sales
- Must have great communication skills
- Must be comfortable selling to the gay, lesbian, bi sexual and transgender community
- Must have a minimum of 2 years of strong outside sales experience and account management
- College degree is a plus
- Excellent time management and organizational skills
- Excellent Follow up and Follow through skills
- Reliable transportation
- Must be able to legally work in the country you are based
- Must be able to pass a drug and back ground check

The ideal candidates will have a competitive edge, be upbeat, outgoing, driven, and have a strong work ethic.

Compensation and Benefits:

These are commissioned based position

Email cover letter and resume to: resume@areagay.com

Subject line should read: RE: Job ID 1210 – Commissioned Sales Consultant
or **Fax to:** 407-649-2025
